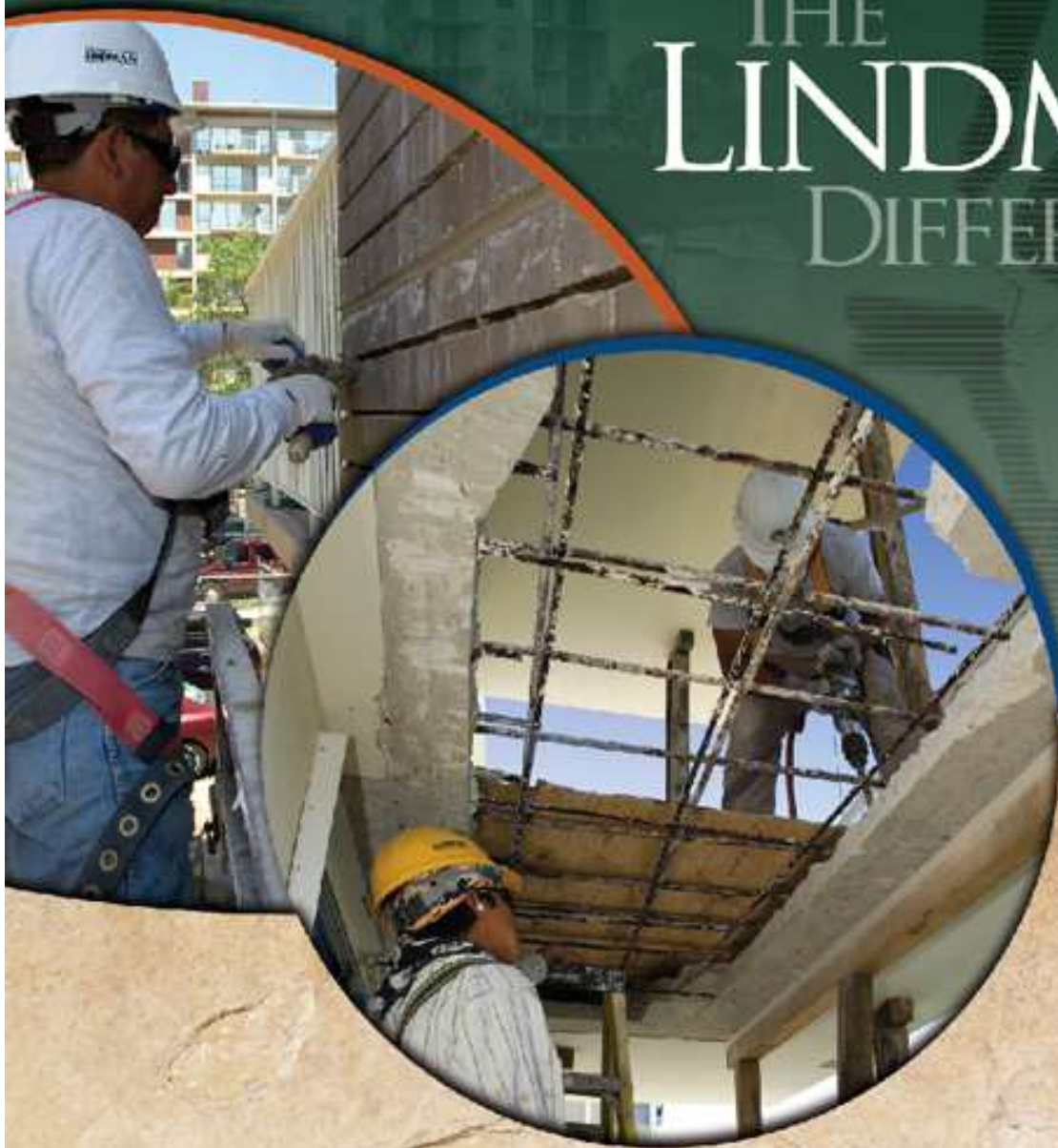


C.A. LINDMAN COMPANIES

THE LINDMAN DIFFERENCE



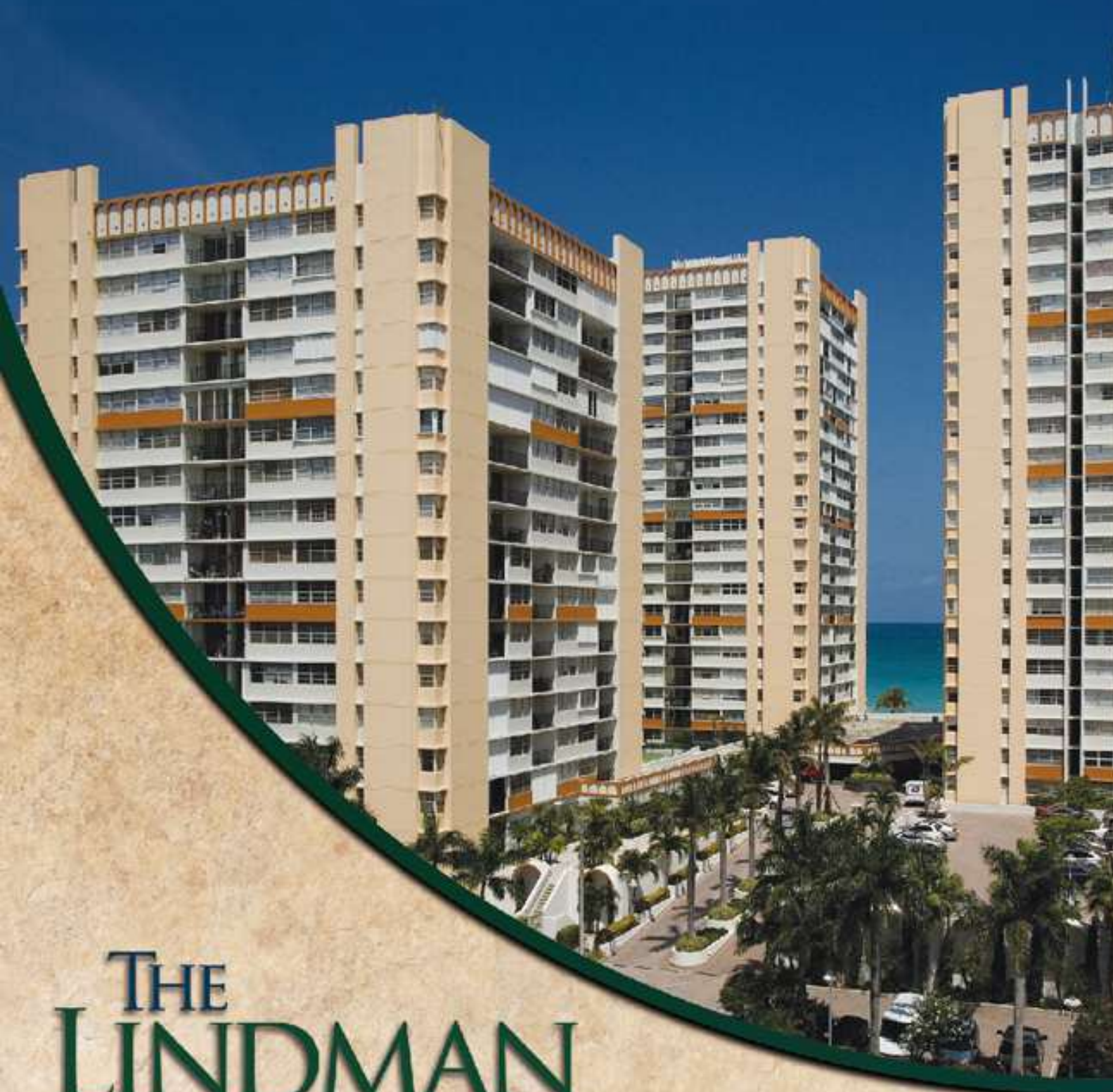
SMALL - COMPANY
CUSTOMER CARE

BIG - COMPANY
CAPABILITIES

C.A. LINDMAN, INC.

CAROLINA RESTORATION &
WATERPROOFING, INC.

VALENTE-LINDMAN, LLC



THE LINDMAN DIFFERENCE

C.A.
LINDMAN
COMPANIES

www.calindman.com

EXPERIENCE • VALUE • SERVICE • SAFETY • PEACE OF MIND



WHAT'S IMPORTANT TO YOU?

As the owner or manager of a commercial, residential, or historic property, what do you look for in your restoration contractor? Probably the same things we look for — experience, value, service, safety, and peace of mind.

Since our start in 1990, C.A. Lindman has become the nation's leader in structural repair and building restoration, not because of luck but because of hard work and an appreciation for what our customers expect in those they hire to repair and restore their concrete and masonry structures.

The Lindman Difference

Over the years we have augmented our service offerings to accommodate our customers' expanding needs. We have stayed current with the latest techniques and technologies. Despite our growth, however, we have remained true to giving our customers the one-on-one service and attention typical of much smaller companies.

With our focus on safety, quality, and good value, C.A. Lindman promises you what few can — big-company capabilities, with a focus on small-company customer care. We call it the Lindman Difference. It's what distinguishes us from the rest.



Services At-A-Glance

C.A. Lindman is proud to offer services in the following areas:

- *Concrete Repair and Restoration* • *Waterproofing*
- *Masonry Repair and Restoration* • *Historic Restoration*



BUILDING ON DECADES OF EXPERIENCE

The founders of C.A. Lindman began their professional careers in the industry and offer decades of experience in the restoration and repair business. As hands-on owners, they have a vested interest in making sure that jobs run smoothly.

An Investment in Employee Training

Just as important are the skills of the company's field personnel and management staff. C.A. Lindman hires only seasoned professionals who are as committed as the owners to exceeding customers' expectations. Now numbering more than 500 strong, our people undergo extensive training on the latest state-of-the-art materials, techniques, and equipment, and only quality materials are used on our jobs.

Our focus on building and retaining an experienced workforce has paid dividends to our customers. They know they can count on us to get the job right the first time.

Fast Facts About C.A. Lindman

- *We have completed more than 5,000 projects.*
- *More than two-thirds of our supervisors have worked with us for more than five years.*
- *Our 500 employees work from four different locations in New York, Miami, Raleigh, and Washington, D.C., and are capable of staffing any project on the East Coast.*
- *Our warehouse staff maintains more than \$3 million in company-owned equipment and can deliver to any job site within 24 hours.*





DEFINING VALUE

No one wants to pay high prices. Smart clients want to pay for good value. C.A. Lindman works hard to offer just that — good value. We strive to keep down our prices, without sacrificing service and quality. We do this by:

- *Balancing paying a fair wage against fair pricing*
- *Weighing the investment in new technology against the impact on our prices*
- *Employing extensive in-house management systems that help us keep our prices accurate and fair*
- *Treating our clients with fairness and professionalism during all phases of a job, from bid and execution to final contract adjustments.*

In short, we treat our customers the way we want to be treated. The result? More than 80 percent of our business comes from repeat business and referrals, and our work is acknowledged as being among the best in the nation.



Kudos for a Job Well Done

Others have noticed the value we bring, too. Here are just a few awards that the industry has bestowed on us for a job well done.

International Concrete Repair Institute

Award of Excellence — Marriott Frenchman's Reef Renovation
 Award of Excellence — Buchman House High-Rise Renovation
 Award of Excellence — Hallmark Condominium Balcony Repair
 Award of Excellence — Eden Rock Historic Façade Renovation
 Award of Merit — Promenade Plaza Renovation
 Award of Merit — Pennsylvania State Capital Steps Restoration
 Honorable Mention — Eden Roc Plaza Renovation

Forrester Construction
 2002 Subcontractor of the Year

Marriott International
 Outstanding Project Certification



"It's unwise to pay too much...but it's worse to pay too little. When you pay too much, you lose a little money...that is all. When you pay too little, you sometimes lose everything because the thing you bought was incapable of doing the thing it was bought to do. The common law of business balance prohibits paying a little and getting a lot...it can't be done. If you deal with the lowest bidder, it is well to add something for the risk you run. And, if you do that, you will have enough to pay for something better."

— **John Ruskin,**
Art and Social Critic,
 1819-1900



THE SPECTRUM IN REPAIR AND RESTORATION SERVICES

With our diverse knowledge and abilities, C.A. Lindman can meet your needs on the most complex and demanding projects, whether they involve masonry and concrete restoration and waterproofing to historic preservation.

In carrying out our work, we use cutting-edge technology as well as centuries-old techniques to improve, strengthen, waterproof, and renew commercial office buildings, multi-unit apartment complexes, parking garages, historic buildings, monuments, and statuary.

Look to us as your single-source solution for the complete spectrum of repair projects. And remember, too, that no job is too big or too small.



What We Do

- *Architectural Coatings*
- *Balcony Repair*
- *Blastproofing*
- *Carbon Fiber Strengthening*
- *Epoxy/Chemical Injection*
- *Expansion Joint Replacement*
- *Facade Restoration*
- *Garage Repair*
- *Historic Restoration*
- *Hot Rubber Waterproofing*
- *Masonry Restoration*
- *Plaza Restoration*
- *Post-Tension Repair*
- *Structural Concrete Repair*
- *Waterproofing*





PRESERVING AND PROTECTING MASONRY EXTERIORS

Masonry buildings can appear invincible, but in truth, age, moisture, pollutants, and deferred maintenance all contribute to a slow but steady decline. Left uncorrected, small problems can become big problems in the form of cracks, loose bricks, flaking, and spalling. Not only do they detract from the building's beauty, but eventually lead to structural weakness.

C.A. Lindman incorporates new techniques to supplement well-established repair principles, working in partnership with owners and managers to deliver a long-term, low-cost solution.

Customers from across the country and beyond come to us for:

- *Brick and Stone Repair/Replacement*
- *Repointing*
- *Building Cleaning/Sealer*
- *Expansion Joint Systems Repair*
- *Epoxy Injection*
- *Caulking and Sealants*
- *Exterior Wall Coatings*
- *Thru-Wall Flashing*
- *Jahn Restoration*
- *Historic Restoration*



No Job Too Big or Too Small

Meeting our clients' requirements includes meeting their needs on small jobs, too. We take pride in the hundreds of small jobs we perform each year.

Our willingness to take on all types of projects benefits our customers. They hire only one contractor. This not only assures better coordination and one overall warranty, but saves money as well.

Rest assured that we have the in-house expertise to be your sole source for all types of repairs on all types of structures.



EXTENDING THE LIFE OF CONCRETE STRUCTURES

Concrete is the material of choice for most commercial properties. Though economical, durable, and readily available, it isn't, however, permanent. Time, water, and weather take their toll on these structures and undermine their strength. Determining the causes of problems and then employing the most effective repair solution are the essence of good building maintenance.

Over the years, we have perfected the technical capabilities needed to repair, strengthen, waterproof, stabilize, and protect all concrete structures, including high-rise office and residential buildings, parking garages, airports, subways, bridges, plaza decks, and industrial plants.

Our commitment to being the best in the industry has earned us recognition as the industry's leading contractor in these services:

- *Expansion Joint Systems*
- *Pedestrian and Vehicular Coating Systems*
- *Parking Deck Restoration*
- *Plaza Deck Restoration*
- *Polyurea Coatings*
- *Chemical Grouts*
- *Exterior Wall Coatings*
- *Above- and Below-Grade Waterproofing*
- *Caulking and Sealants*
- *Epoxy Injection*
- *Building Cleaning/Sealer*
- *Waterproofing Membrane Installation*
- *Paver/Topping Slab Repair/Installation*
- *Concrete Repair/Replacement*
- *Structural Repairs*
- *Interior Waterproofing Systems*
- *Clear Sealer Application*
- *Deck Coating Installation*
- *Blastproofing*

PRESERVING HISTORY

Preserving historic property requires both a special set of technical skills and an appreciation for its importance.

C.A. Lindman offers both. Acting as your contractor, we will work with your architect, engineer, and historic consultant to identify critical needs, develop a cost-effective solution, and coordinate a smooth-running project that assures your property's beauty for posterity.





MAINTAINING A STRONG SAFETY CULTURE

Concrete repair and other restorations typically take place on an exposed façade, high above the ground or in occupied buildings. Therefore, it's important that the job be completed quickly, with the least amount of disruption to tenants. Having the right access to equipment, tools, and properly trained technicians becomes paramount — as does strict adherence to safety regulations.

Exceeding OSHA Standards

C.A. Lindman has developed a safety program that exceeds OSHA standards and requirements. In addition to employing a full-time safety officer, who monitors, inspects, and makes sure that our equipment meets specifications, our supervisors are required to:

- *Complete annual training certification, and*
- *Pass an annual test based on our extensive in-house safety manual.*

We also invest in our technicians. Each week, they attend mandatory safety meetings that cover all aspects of job safety. Our employees also undergo First-Aid and CPR training and are well versed on the proper handling all types of equipment and materials.

Safety is important to our customers. It's important to us. And we believe it shows. In 2003 and 2005, the IWIF recognized us with its most prestigious honor — the Contractor's IWIF's Contractor Safety Award.



"C.A. Lindman's excellence in hiring practices, ongoing safety and training programs, use of a full-time safety director, claim management, early return to work, and other incentive programs have proven most effective over the years. . . Your customers, peers, vendors, and employees can be assured that your company aggressively promotes and maintains a strong safety culture."

**— Joseph B. Gillian,
IWIF Workers'
Compensation Insurance**



- EXPERIENCE
- VALUE
- SERVICE
- SAFETY
- PEACE OF MIND

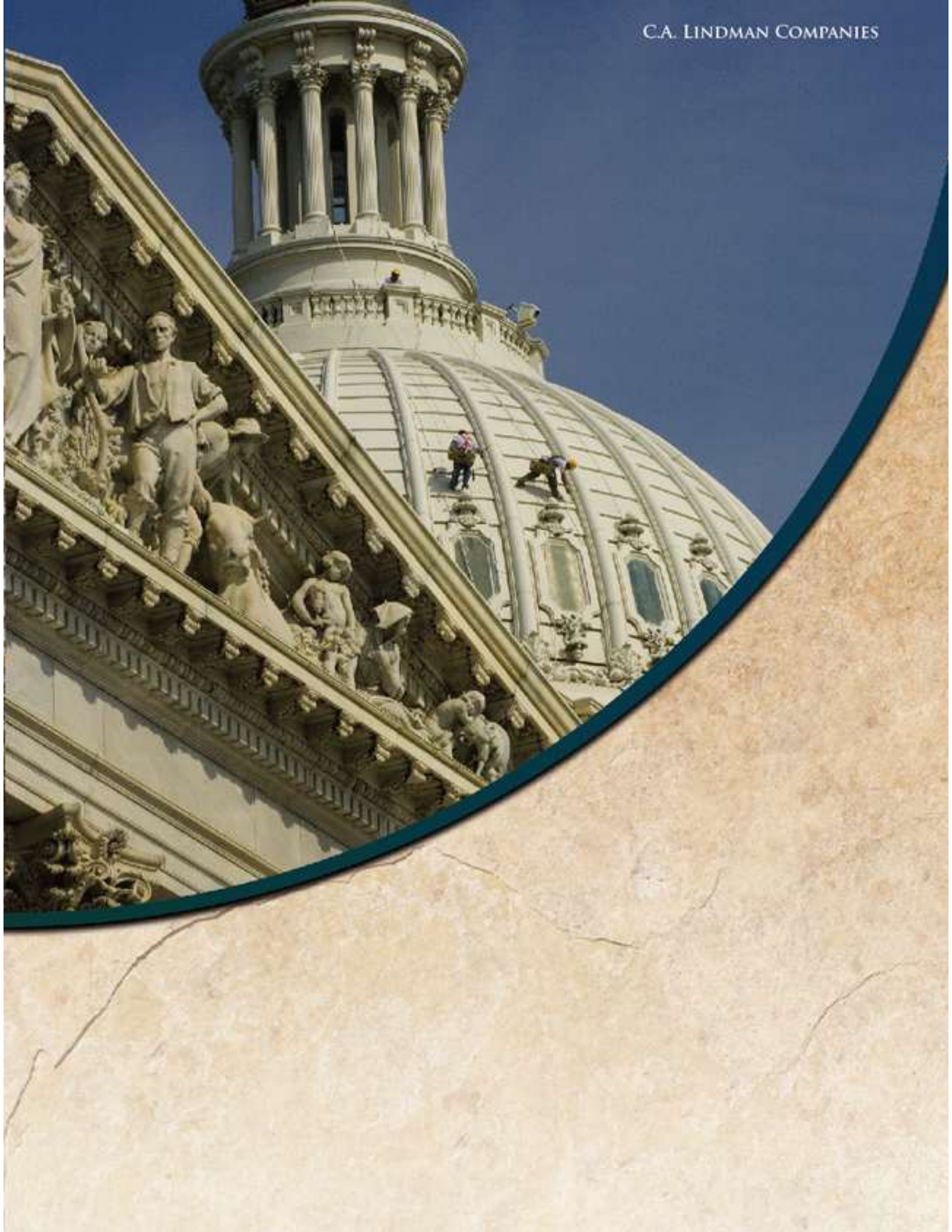
PEACE OF MIND

What do you look for in your restoration contractor? You look for a contractor who does quality work at fair and equitable prices, a contractor who can provide the full gamut in capabilities and serve as your one-stop shop for all restoration needs. You look for a company whose principals are hands-on and accountable, people who are vested in the outcome of your project. You look for safety.

In other words, you look for a company that offers big-company capabilities and small-company customer care. You look for peace of mind.

Since 1990, we have promised and delivered on just that. We've earned a reputation for treating our customers the way we would want to be treated.

Call us today. Experience for yourself the Lindman Difference.





C.A.
LINDMAN
C O M P A N I E S

C.A. LINDMAN, INC.
10401 Guilford Road
Jessup, MD 20794
Voice: (301) 470-4700
Toll Free: (877) 737-8675
Fax: (301) 470-4708

VALENTE-LINDMAN, LLC
4 Cliff Drive
Englewood, NJ 07631
Voice: 201-816-0606
Fax: 201-816-1313

C.A. LINDMAN, INC.
1900 NW 18th Street
Pompano Beach, FL 33069
Voice: 954-971-3220
Fax: 954-971-3221

CAROLINA RESTORATION
AND WATERPROOFING, INC.
P.O. Box 1007
Creedmoor, NC 27522
Voice: 919-528-6400
Fax: 919-528-4170

www.calindman.com