## WHY SUBMETER CONDOMINIUMS, HOAS AND COOPERATIVES?

#### The Problem

Condominiums, HOAs, and Cooperatives commonly have one or more master water meters supplying an entire community. The cost of water is passed to homeowners by dividing the estimated annual total by the number of units then added to the monthly fees. This creates the perception water is free, discourages conservation, and deprives communities of a mechanism that adapts to utility rate changes and resident consumption. Studies demonstrate these types of communities use 20-40% more water. The same studies prove time and time again that **you cannot manage what is not measured!** 

#### **The Solution**

Submetering is the installation of individual water meters for the purpose of measuring and billing each unit for what they consume. This immediately creates a system that adapts to rate changes, and makes residents accountable for personal consumption. It gives a strong incentive to conserve, and motivates individuals to quickly identify and fix leaks. **Residents who conserve no longer subsidize those that consume, and consumption drops 20-40%.** 

#### The Evidence

Submetering is supported by virtually every branch of government including the Executive, Legislative, and multiple State governments. Congress even listed the benefits of submetering in the Federal Register. The Alliance for Water Efficiency, a non-profit organization dedicated to the efficient and sustainable use of water states, "Installing water meters and billing according to usage is the single most effective water conservation measure". Extensive research over the span of many years continues to reinforce the benefits of submetering for water. We are happy to provide actual studies and or research information from science, universities, government, industry, and more upon request.

#### **A Partner You Can Trust**

We are the #1 choice of condominium associations, HOAs and cooperatives nationwide for submetering. Call for a free site survey to determine the best solution for your community.

#### **Support for Submeters**

- Institute for Real Estate Management
- National Multi Housing Council
- United States Government
- State and Local Governments
- Foreign Countries
- Public Utilities
- Private Utilities

- American Water Works Association
- Alliance for Water Efficiency
- Environmental Protection Agency
- Scientific Research
- University Research
- National Apartment Association
- International Organization for Standards

## **OUR STORY**

Think Utility Services, Inc., formed from Midway Utility Services, Inc., a trusted name since 1957. The Re-piping Division, created about 30 years ago has effectively resolved countless polybuteylene pipe failures for the multi-family and commercial industries on a National scale. Our billing department sets the bar in customer service, liberating your efforts efficiently.

As a leader, Think Utility Services has the experience to answer your unique needs thoughtfully and accurately. You can trust our experience with over 100,000 installations and counting. Your portfolio and or property should never be compromised. Ask us about our pledge to always be a partner you can count on.

**INTEGRATION PARTNERS** 



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Call Think Utility Services and experience the difference. 888-MY-Meter (696-3837)

THINK UTILITY SERVICES
IS YOUR #1 SOURCE
FOR SUBMETERING

CONDOMINIUMS
HOUSING
ASSOCIATIONS
& COOPERATIVES



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www.ThinkUtilityServices.com

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### Condominiums

Submetering is proven to reduce your water bill by 20 to 40%! What would this mean for your community?



## **Software Integration**

We integrate with the property software packages important to you, including charge upload, and move-in for utility billing.



### **Installation & Maintenance**

Think Utility Services is accountable at every level using our own highly trained plumbers and technicians for installation and trouble free maintenance.



# Why use Think Utility Services?

- Experience
- Cost effective
- Our Own Technicians
- Repair Any Submeter System
- Maintenance Agreements
- ✓ Flexible Custom Billing Agreements
- Diversity in Software Integration



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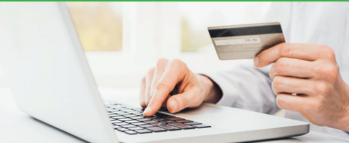
## Housing Associations & CoOp's

Submetering not only reduces water consumption, it encourages responsibility, is fair, and it's equitable.



## **Billing Solutions**

Your residents deserve accurate on time billing. Penalties for late payments can be costly and time consuming. Our approach to billing is highly efficient giving you flexibility.



### Leak Issues Solved

Just a single 1/32" pin hole pipe leak can go unreported when water is free, and will waste 73,992 gallons of water per year. The silent and unnoticed leaky toilet flapper is much worse.



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